

LSR

Corporate & Personal Investigations

Due Diligence

Maritime Intelligence

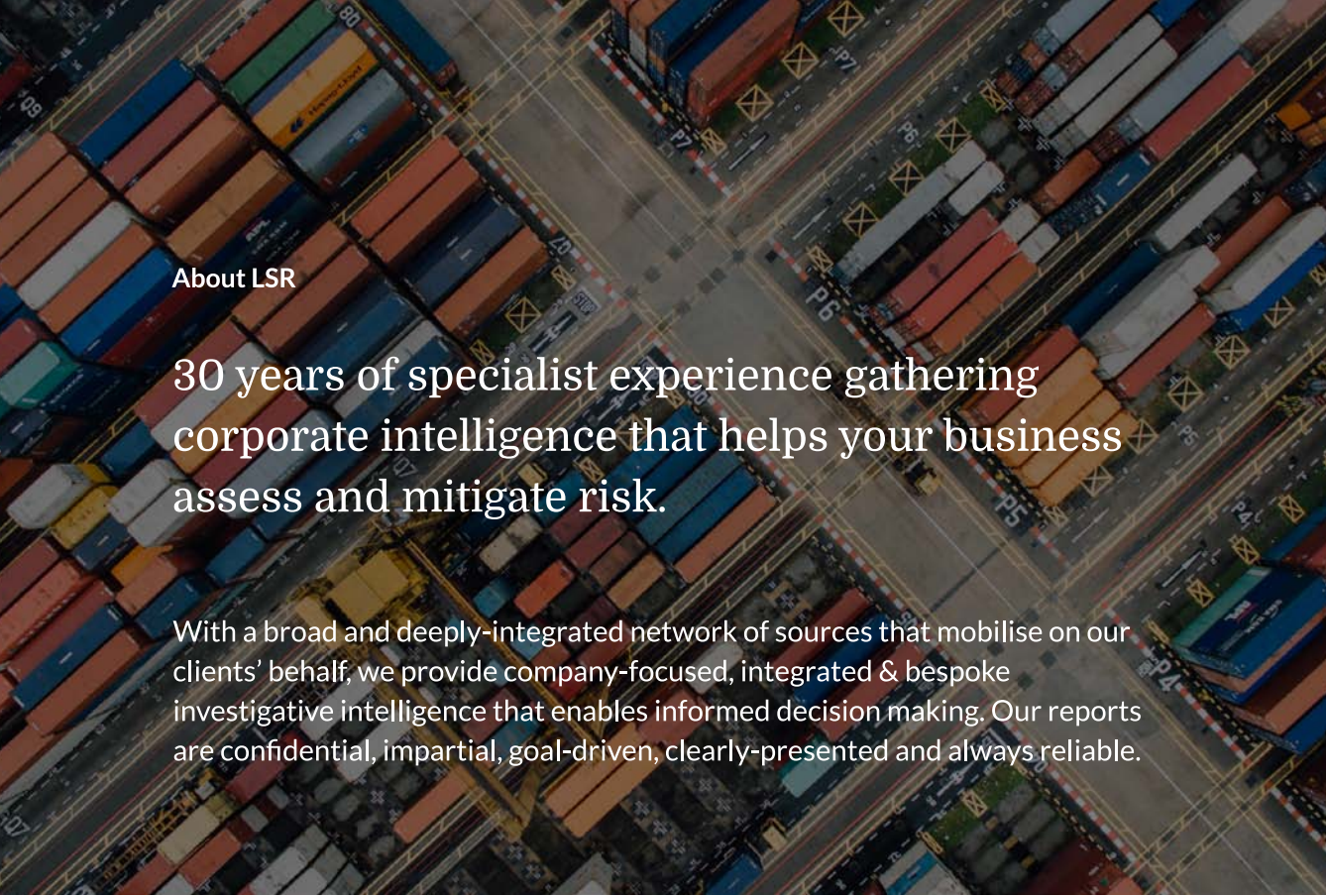
Registry & Litigation



LSR

LSR provides trustworthy, incisive knowledge,
enabling our clients to make smarter decisions.

About us	2
Services:	
Corporate & Personal Investigations	3
Due Diligence	4
Maritime Intelligence	5
Registry & Litigation	6
Communication & Control Process	7
Contact us	8



About LSR

30 years of specialist experience gathering corporate intelligence that helps your business assess and mitigate risk.

With a broad and deeply-integrated network of sources that mobilise on our clients' behalf, we provide company-focused, integrated & bespoke investigative intelligence that enables informed decision making. Our reports are confidential, impartial, goal-driven, clearly-presented and always reliable.

Cutting our teeth in Shipping

Our experience in the maritime industry means that we know how to tackle the challenges of establishing beneficial ownership and finances for often opaque offshore corporate structures in the international trading sector.

With typically no access to financial statements and limited public records, we assess factors such as the market sector, geographic area of operations, quality of customer base, personal reputations and expertise of senior management. It is the investigation of these “soft” factors coupled with our in-depth market knowledge, contacts and experience that provide value-for-money to our clients.

The LSR team

Investigations are very much a team effort, with LSR, the client and its legal advisors or insurers collaborating to resolve the issue in the best way possible.

The LSR Team is talented and composed of people holding Master's Degrees from Economics to Shipping & Transportation and members of the Association of Certified Fraud Examiners. Our researchers and analysts are fluent in English & Chinese amongst other languages.



Services

Corporate & Personal Investigations

We provide striking clarity in the often opaque offshore corporate structures of the international trading sector.

In many cases our support is sought at an early stage, when a potential claim is in its formative phase and our clients need to know who or what they are up against. This enables them to set their strategy on how to manage the situation and mitigate potential future losses.

Should the dispute progress to litigation, LSR identifies assets that could act as security for the claim and provide evidence of ownership or control. We have assisted in many successful arrests and garnishment orders in several jurisdictions worldwide.

Although each investigation is different, there is almost always an initial fact-finding stage where the key events and parties involved are identified and analysed and often identifies information blind-spots that we check with clients. This knowledge supports the base from which further investigations can proceed and our collaborative nature ensures that the focus is continually adjusted to give the most commercially relevant results, with no padding.

Asset searches can often be efficiently undertaken in conjunction with fact-finding, one feeding off the other. LSR's investigative services are renowned for their goal-driven focus and clearly presented results.

Typical service tasks include:

- Identification of Shareholders, Directors and entities of influence
- Beneficial ownership & control – this is essential when analysing companies registered “offshore”
- A review of the company’s history & development
- The personal reputation and background of Directors & Shareholders
- Identification of subsidiaries, associates, affiliates & “close” trading partners
- Operations & activities
- Reputation formed by interviews with market sources
- Connections & relationships (commercial & political), including in relation to Politically Exposed Persons
- Quality of customers
- Financial analysis
- Appraisal in the context of the intended transaction



Services

Due Diligence

We provide independent appraisal and corporate due diligence prior to new business relationships, contracts, joint ventures, acquisitions, on-going reviews and compliance requirements.

With typically no access to financial statements and limited public records, we assess factors such as the market sector, geographic area of operations, quality of customer base, personal reputations and expertise of senior management. It is the investigation of these “soft” factors coupled with our in-depth market knowledge, contacts and experience that give value-for-money solutions to our clients.

Compliance Officers, Financial Institutions and Commercial Managers make smarter decisions when they have sufficient information.

Due diligence is an essential part of good business practice and our confidential reports are often prepared for clients who wish to remain anonymous and avoid the perception of a lack of trust.

Typical service tasks include:

- Screening of the Subject Company on LSR Database
- Company Particulars
- Relevant corporate registry including: Officers, directors, legal representatives, shareholders, offices, locations, date of registration, current filing information
- Current trade and operation structure
- Associated Company Registry Check
- Screen the company in the media and internet including company personnel
- Sanctions and Litigation Check
- Wider Company Structure
- Searches will be conducted in subject company's jurisdiction where available
- Financial analysis
- Taking up references
- Discreet enquiries on target company
- Identify and obtain operational information from business partners
- Identify and obtain references from business partners
- Land registry check
- Site visits



Services

Maritime Intelligence

Our deep experience in the maritime industry means that we know how to tackle the challenges of establishing beneficial ownership and assessing the financial standing for often opaque offshore corporate structures.

At the base level, investigative research in offshore jurisdictions and low-profile private companies in the raw material chain requires knowledge of what is available in publicly accessible registries, how to access it and the individual idiosyncrasies of those registries that leave gaps that can be mined for more information.

With typically no access to financial statements and limited public records, we leverage on our in-depth market knowledge, contacts and experience to home in on the primary information sources. We explore areas such as the market sector, geographic area of operations, customer base, services providers, regulatory authorities and specialist databases. Our collaborative client relationship ensures that the focus is continually adjusted to give the most commercially relevant, cost effective results, with no padding.

Typical service tasks include:

- Pre-fixture due-diligence
- Credit assessments and ratings
- Letter of Indemnity approval
- Identification and evidence of beneficial ownership or control
- Connections and relationships through ownership, association or commercial proximity
- Fit-to-sue assessments
- Litigation support
- Identification of assets that could act as security for a claim or to arrest in enforcement of an award
- Associated ship, bunker and cargo arrests
- Verification of container movements
- Bill of lading, document and cargo authentication
- Document, insurance, and cargo frauds
- Compliance audits
- Bench-marking and sector analysis



Services

Registry & Litigation

One-stop access to verified records and official documents for companies and property entered in statutory registers around the world.

We live in an increasingly connected world and businesses are no different. Before you solidify that link it is essential you find out more about who you are dealing with.

Our experts can help you find out more, with access to almost 100 registers around the world. If there is a publicly available document, we will find it for you.

From the basics of company registers, financial records, annual reports to directorships, shareholders, land and property and everything in between, we offer a singular portal for your documentary requirements.

Typical service tasks include:

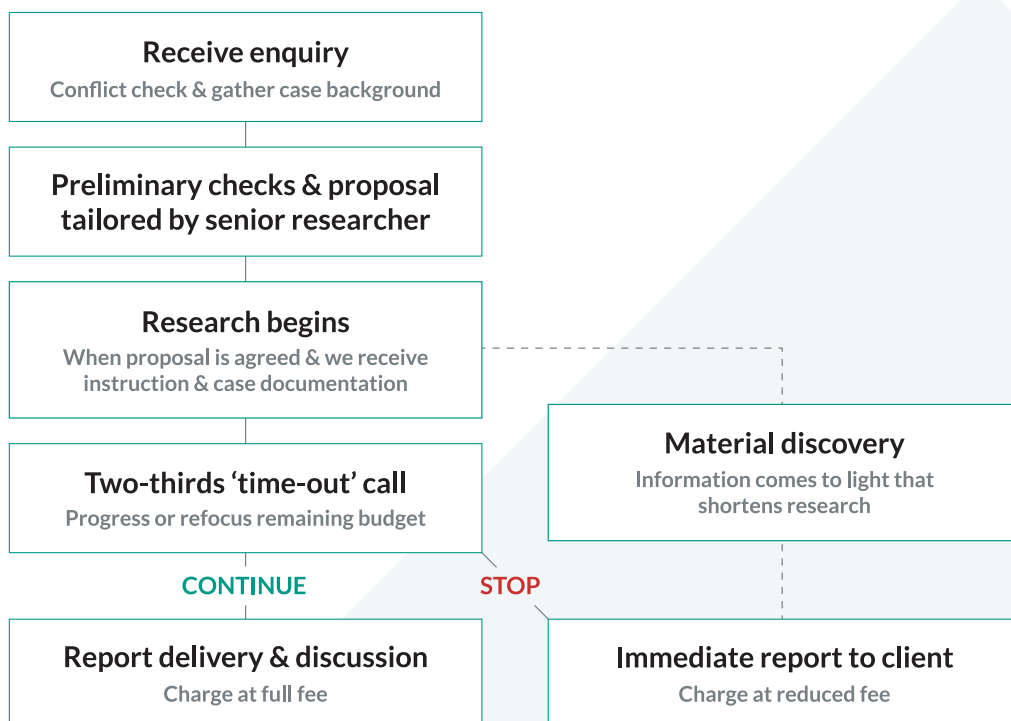
- Verification of existence of a corporate entity
- Compliance and due diligence requirements
- Yearly counterparty reviews
- Confirmation of Shareholders, Officers and registration agents
- Notice or writ service address confirmation
- Confirmation of property ownership, title and charges



How we work

LSR Communications & Control Process

Our process helps prevent wasted time and budget on research & discovery that is unlikely to provide further value.



Get in touch

Contact Us

We are always ready to talk through any situation you are facing and tailor our solutions to your particular circumstances.

lsrservices.com

Office: +852 2537 0090

Fax: +852 37058621

Email: info@lsrservices.com

LSR Services Ltd.
13A Valiant Commercial Building,
22-24 Prat Avenue, Tsim Sha Tsui,
Kowloon, Hong Kong



LSR
lsrservices.com

LSR Services Ltd.
13A Valiant Commercial Building,
22-24 Prat Avenue, Tsim Sha Tsui,
Kowloon, Hong Kong

Office: +852 2537 0090
Fax: +852 37058621

Email: info@lsrservices.com